

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	APRIL 30, 2024 CURRENT MONTH	APRIL 30, 2024 CURRENT FISCAL YEAR TO DATE	% Of Sales	APRIL 30, 2023 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	286,210,169	2,616,599,123	64.12%	2,804,393,244	66.54%	
FAST PLAY	14,985,291	143,666,516	3.52%	118,538,553	2.81%	
DRAW	118,464,620	1,278,334,944	31.33%	1,248,855,002	29.63%	
MONITOR GAMES	3,961,374	41,825,314	1.02%	42,496,245	1.01%	
SMART CHIP PLAY	233,017	352,670	0.01%	0	0.00%	
PICK 2	503,172	5,037,975	0.12%	5,084,038	0.12%	
PICK 3	20,473,885	205,768,180	5.04%	216,133,353	5.13%	
PICK 4	17,768,629	179,297,240	4.39%	186,647,371	4.43%	
PICK 5	4,436,742	44,859,363	1.10%	45,092,101	1.07%	
WILD BALL	3,901,622	38,262,067	0.94%	37,061,916	0.88%	
CASH 5	8,774,006	88,055,664	2.16%	86,322,240	2.05%	
MATCH 6	10,674,504	107,401,186	2.63%	108,216,148	2.57%	
TREASURE HUNT	2,443,593	25,203,813	0.62%	23,768,403	0.56%	
POWERBALL/POWERPLAY/DOUBLEPLAY	36,704,631	358,347,109	8.78%	282,596,379	6.71%	
MEGAMILLIONS/MEGAPLIER	10,836,158	196,843,113	4.82%	228,850,773	5.43%	
CASH4LIFE	1,947,678	19,259,234	0.47%	19,082,280	0.45%	
RAFFLE	0	10,000,000	0.25%	10,000,000	0.24%	
KENO	2,992,580	31,449,517	0.77%	31,374,878	0.74%	
XPRESS SPORTS	968,794	10,375,797	0.25%	11,121,367	0.26%	
TOTAL TRADITIONAL GAME SALES	\$423,854,471	\$4,080,778,567	100.00%	\$4,214,283,044	100.00%	(\$133,504,477)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	25,580	0.00%	45,229	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,503,085	62,731,737	1.54%	61,574,585	1.46%	
INSTANT GAMES	1,936,016	33,032,609	0.81%	26,299,055	0.62%	
RETAILER COMMISSION	21,787,489	206,996,476	5.07%	222,544,447	5.28%	
TOTAL COMMISSION	29,226,590	302,760,822	7.42%	310,418,087	7.37%	
LIABILITY FOR PRIZES	249,877,984	2,669,482,134	65.42%	2,805,981,830	66.58%	
TOTAL COST OF SALES	279,104,574	2,972,268,536	72.84%	3,116,445,146	73.95%	(\$144,176,610)
NET REVENUE BEFORE OPERATING EXPENSES	144,749,897	1,108,510,031		1,097,837,898		
LOTTERY BUREAU EXPENSES						
Advertising	3,471,338	34,718,049		36,245,826		
Personnel	2,290,205	23,493,568		20,864,419		
Operating	1,414,578	18,001,730		17,114,553		
Fixed Assets	0	31,704		81,745,637		
Sub Total	3,704,783	41,527,002		119,724,609		
Augmentations	(555)	(13,660)		(157,100)		
TOTAL ADMINISTRATIVE COSTS	7,175,566	76,231,391	1.87%	155,813,335	3.70%	(\$79,581,944)
NET OPERATING REVENUE	\$137,574,331	\$1,032,278,640		\$942,024,563		\$90,254,077
% OF TRADITIONAL SALES	32.46%	25.30%		22.35%		
OTHER:						
INTEREST	3,537,480	32,692,151		17,724,752		
MISCELLANEOUS	2,225	15,259		0		
TOTAL	3,539,705	32,707,410		17,724,752		
NET TRADITIONAL REVENUE	\$141,114,036	\$1,064,986,050		\$959,749,316		\$105,236,734
% OF TRADITIONAL SALES	33.29%	26.10%		22.77%		
RETAIL INCENTIVE PROGRAM	\$0	\$24,923,511		\$25,043,829		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,984,702,192				
RETAIL INCENTIVE %		0.50%				
NET GAMING REVENUE	\$7,551,306	\$80,070,791		\$66,724,633		
TOTAL NET REVENUE	\$148,665,342	\$1,120,133,330		\$1,001,430,120		

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ILOTTERY

INCOME:	APRIL 30, 2024 CURRENT MONTH	APRIL 30, 2024 CURRENT FISCAL YEAR TO DATE	APRIL 30, 2023 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	83,982,469	826,518,475	737,846,233	
PRIZE PAYOUT	73,432,320	730,717,687	653,371,253	
PROMOTION & BONUSES	1,112,723	13,899,111	15,098,563	
GROSS GAMING REVENUE	\$9,437,426	\$81,901,677	\$69,376,417	\$12,525,260
PICK 2	24,590	206,659	144,204	
PICK 3	313,341	2,712,319	1,833,864	
PICK 4	294,512	2,623,727	1,756,528	
PICK 5	150,111	1,334,510	965,827	
WILD BALL	200,362	1,861,745	1,371,652	
MATCH 6	594,666	5,712,818	4,492,410	
TREASURE HUNT	175,162	1,760,963	1,480,321	
POWERBALL/POWERPLAY/DOUBLEPLAY	2,468,247	23,445,638	16,217,420	
MEGAMILLIONS/MEGAPLIER	759,805	12,607,079	12,875,428	
CASH4LIFE	322,220	3,106,338	2,627,224	
TRADITIONAL GAME SALES	5,303,016	55,371,796	43,764,878	
TRADITIONAL PRIZES	1,604,020	14,969,137	11,426,520	
PROMOTION & BONUSES	363,636	3,267,835	1,728,626	
GROSS TRADITIONAL REVENUE	\$3,335,360	\$37,134,824	\$30,609,732	\$6,525,092
AFFILIATE COSTS	24,223	330,029	141,293	
LOST TICKETS	0	156	0	
VENDOR COMMISSIONS	1,597,179	14,533,581	13,716,087	
PRIZE LIABILITY	2,541,593	14,139,960	11,090,579	
ADVERTISING	778,662	7,781,951	6,254,174	
PERSONNEL	144,633	1,492,778	1,370,259	
OPERATING	135,250	688,155	689,694	
AUGMENTATIONS	(60)	(900)	(570)	
TOTAL COSTS	\$5,221,480	\$38,965,710	\$33,261,516	\$5,704,194
NET GAMING REVENUE	\$7,551,306	\$80,070,791	\$66,724,633	\$13,346,158