

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	JUNE 30, 2024 CURRENT MONTH	JUNE 30, 2024 CURRENT FISCAL YEAR TO DATE	% Of Sales	JUNE 30, 2023 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	235,376,058	3,102,478,713	64.66%	3,348,556,705	67.18%	
FAST PLAY	13,483,691	176,039,516	3.67%	145,234,423	2.91%	
DRAW	90,187,646	1,469,465,952	30.62%	1,440,194,559	28.89%	
MONITOR GAMES	3,728,452	49,714,249	1.04%	50,716,505	1.02%	
SMART CHIP PLAY	44,934	470,891	0.01%	0	0.00%	
PICK 2	477,720	6,035,706	0.13%	6,100,583	0.12%	
PICK 3	19,856,548	246,540,087	5.13%	258,209,823	5.18%	
PICK 4	17,368,369	214,652,076	4.47%	222,941,481	4.47%	
PICK 5	4,471,866	53,911,522	1.12%	54,344,192	1.09%	
WILD BALL	3,860,528	46,109,309	0.96%	44,780,786	0.90%	
CASH 5	9,738,116	108,605,510	2.26%	104,983,360	2.11%	
MATCH 6	9,427,356	127,023,466	2.65%	125,903,512	2.53%	
TREASURE HUNT	2,415,887	30,196,592	0.63%	27,975,470	0.56%	
POWERBALL/POWERPLAY/DOUBLEPLAY	12,601,717	383,859,116	8.00%	315,623,198	6.33%	
MEGAMILLIONS/MEGAPLIER	8,145,147	219,550,700	4.58%	246,493,298	4.94%	
CASH4LIFE	1,824,392	22,981,868	0.48%	22,838,856	0.46%	
RAFFLE	0	10,000,000	0.21%	10,000,000	0.20%	
KENO	2,785,769	37,363,992	0.78%	37,501,653	0.75%	
XPRESS SPORTS	942,683	12,350,257	0.26%	13,214,852	0.27%	
TOTAL TRADITIONAL GAME SALES	\$342,820,781	\$4,798,169,321	100.00%	\$4,984,702,192	100.00%	(\$186,532,871)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	25,580	0.00%	47,661	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	6,143,262	74,040,853	1.54%	73,634,799	1.48%	
INSTANT GAMES	1,713,654	37,467,074	0.78%	33,104,888	0.66%	
RETAILER COMMISSION	25,348,384	251,583,398	5.24%	269,619,515	5.41%	
TOTAL COMMISSION	33,205,300	363,091,325	7.57%	376,359,202	7.55%	
LIABILITY FOR PRIZES	257,360,909	3,215,389,380	67.01%	3,317,492,786	66.55%	
TOTAL COST OF SALES	290,566,209	3,578,506,285	74.58%	3,693,899,649	74.10%	(\$115,393,364)
NET REVENUE BEFORE OPERATING EXPENSES	52,254,572	1,219,663,036		1,290,802,543		
LOTTERY BUREAU EXPENSES						
Advertising	4,158,848	42,348,235		43,863,795		
Personnel	2,903,180	29,830,515		26,600,041		
Operating	2,697,538	21,030,480		22,489,295		
Fixed Assets	13,601,430	13,633,134		172,452,337		
Sub Total	19,202,148	64,494,129		221,541,673		
Augmentations	(660)	(15,215)		(160,525)		
TOTAL ADMINISTRATIVE COSTS	23,360,336	106,827,149	2.23%	265,244,943	5.32%	(\$158,417,794)
NET OPERATING REVENUE	\$28,894,236	\$1,112,835,887		\$1,025,557,600		\$87,278,287
% OF TRADITIONAL SALES	8.43%	23.19%		20.57%		
OTHER:						
INTEREST	3,286,307	38,944,268		23,314,080		
MISCELLANEOUS	1,500	18,434		0		
TOTAL	3,287,807	38,962,702		23,314,080		
NET TRADITIONAL REVENUE	\$32,182,043	\$1,151,798,589		\$1,048,871,681		\$102,926,908
% OF TRADITIONAL SALES	9.39%	24.00%		21.04%		
RETAIL INCENTIVE PROGRAM	\$0	\$24,923,511		\$25,043,829		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,984,702,192				
RETAIL INCENTIVE %		0.50%				
NET GAMING REVENUE	\$7,590,629	\$93,627,327		\$78,690,414		
TOTAL NET REVENUE	\$39,772,672	\$1,220,502,405		\$1,102,518,266		

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES
ILOTTERY

INCOME:	JUNE 30, 2024 CURRENT MONTH	JUNE 30, 2024 CURRENT FISCAL YEAR TO DATE	JUNE 30, 2023 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	72,254,877	975,778,320	872,543,589	
PRIZE PAYOUT	63,220,888	862,891,094	772,354,619	
PROMOTION & BONUSES	1,188,398	16,324,987	17,904,493	
GROSS GAMING REVENUE	\$7,845,591	\$96,562,239	\$82,284,477	\$14,277,762
PICK 2	18,920	247,557	175,646	
PICK 3	304,161	3,334,932	2,272,213	
PICK 4	292,039	3,219,914	2,184,838	
PICK 5	157,629	1,653,652	1,192,573	
WILD BALL	196,484	2,265,056	1,689,558	
MATCH 6	533,136	6,827,362	5,263,146	
TREASURE HUNT	172,303	2,117,367	1,735,069	
POWERBALL/POWERPLAY/DOUBLEPLAY	909,070	25,280,621	18,445,187	
MEGAMILLIONS/MEGAPLIER	595,987	14,200,520	14,042,194	
CASH4LIFE	302,472	3,719,690	3,135,440	
TRADITIONAL GAME SALES	3,482,201	62,866,671	50,135,864	
TRADITIONAL PRIZES	1,244,947	17,393,658	13,148,680	
PROMOTION & BONUSES	300,255	3,918,684	2,127,784	
GROSS TRADITIONAL REVENUE	\$1,936,999	\$41,554,329	\$34,859,400	\$6,694,929
AFFILIATE COSTS	11,755	359,311	169,552	
LOST TICKETS	0	156	0	
VENDOR COMMISSIONS	1,376,529	17,156,354	16,234,895	
PRIZE LIABILITY	510,645	15,366,872	12,328,104	
ADVERTISING	91,152	8,651,765	7,136,205	
PERSONNEL	177,377	1,882,397	1,730,705	
OPERATING	24,563	1,073,346	854,677	
AUGMENTATIONS	(60)	(960)	(675)	
TOTAL COSTS	\$2,191,961	\$44,489,241	\$38,453,463	\$6,035,778
NET GAMING REVENUE	\$7,590,629	\$93,627,327	\$78,690,414	\$14,936,913