

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	MAY 31, 2024 CURRENT MONTH	MAY 31, 2024 CURRENT FISCAL YEAR TO DATE	% Of Sales	MAY 31, 2023 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	250,503,532	2,867,102,655	64.35%	3,095,317,231	67.07%	
FAST PLAY	18,889,309	162,555,825	3.65%	131,632,137	2.85%	
DRAW	100,943,362	1,379,278,306	30.96%	1,341,478,544	29.07%	
MONITOR GAMES	4,160,483	45,985,797	1.03%	46,689,687	1.01%	
SMART CHIP PLAY	73,287	425,957	0.01%	0	0.00%	
PICK 2	520,011	5,557,986	0.12%	5,610,924	0.12%	
PICK 3	20,915,359	226,683,539	5.09%	237,968,882	5.16%	
PICK 4	17,986,467	197,283,707	4.43%	205,422,056	4.45%	
PICK 5	4,580,293	49,439,656	1.11%	49,865,183	1.08%	
WILD BALL	3,986,714	42,248,781	0.95%	41,102,303	0.89%	
CASH 5	10,811,730	98,867,394	2.22%	95,656,302	2.07%	
MATCH 6	10,194,924	117,596,110	2.64%	116,545,272	2.53%	
TREASURE HUNT	2,576,892	27,780,705	0.62%	25,726,946	0.56%	
POWERBALL/POWERPLAY/DOUBLEPLAY	12,910,290	371,257,399	8.33%	296,372,838	6.42%	
MEGAMILLIONS/MEGAPLIER	14,562,440	211,405,553	4.74%	236,201,920	5.12%	
CASH4LIFE	1,898,242	21,157,476	0.47%	21,005,918	0.46%	
RAFFLE	0	10,000,000	0.22%	10,000,000	0.22%	
KENO	3,128,706	34,578,223	0.78%	34,473,016	0.75%	
XPRESS SPORTS	1,031,777	11,407,574	0.26%	12,216,671	0.26%	
TOTAL TRADITIONAL GAME SALES	\$374,569,973	\$4,455,348,540	100.00%	\$4,615,117,599	100.00%	(\$159,769,059)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	25,580	0.00%	46,084	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,165,854	67,897,591	1.52%	67,030,394	1.45%	
INSTANT GAMES	2,720,811	35,753,420	0.80%	28,161,316	0.61%	
RETAILER COMMISSION	19,238,538	226,235,014	5.08%	243,113,908	5.27%	
TOTAL COMMISSION	27,125,203	329,886,025	7.40%	338,305,618	7.33%	
LIABILITY FOR PRIZES	288,546,337	2,958,028,471	66.39%	3,065,111,296	66.41%	
TOTAL COST OF SALES	315,671,540	3,287,940,076	73.80%	3,403,462,998	73.75%	(\$115,522,922)
NET REVENUE BEFORE OPERATING EXPENSES	58,898,433	1,167,408,464		1,211,654,601		
LOTTERY BUREAU EXPENSES						
Advertising	3,471,338	38,189,387		39,873,825		
Personnel	3,433,767	26,927,335		22,913,681		
Operating	331,212	18,332,942		18,460,697		
Fixed Assets	0	31,704		172,452,337		
Sub Total	3,764,979	45,291,981		213,826,715		
Augmentations	(895)	(14,555)		(159,200)		
TOTAL ADMINISTRATIVE COSTS	7,235,422	83,466,813	1.87%	253,541,340	5.49%	(\$170,074,527)
NET OPERATING REVENUE	\$51,663,011	\$1,083,941,651		\$958,113,261		\$125,828,390
% OF TRADITIONAL SALES	13.79%	24.33%		20.76%		
OTHER:						
INTEREST	2,965,810	35,657,961		20,566,438		
MISCELLANEOUS	1,675	16,934		0		
TOTAL	2,967,485	35,674,895		20,566,438		
NET TRADITIONAL REVENUE	\$54,630,496	\$1,119,616,546		\$978,679,700		\$140,936,846
% OF TRADITIONAL SALES	14.58%	25.13%		21.21%		
RETAIL INCENTIVE PROGRAM	\$0	\$24,923,511		\$25,043,829		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,984,702,192				
RETAIL INCENTIVE %		0.50%				
NET GAMING REVENUE	\$5,965,907	\$86,036,698		\$72,414,881		
TOTAL NET REVENUE	\$60,596,403	\$1,180,729,733		\$1,026,050,752		

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INCOME:	MAY 31, 2024 CURRENT MONTH	MAY 31, 2024 CURRENT FISCAL YEAR TO DATE	MAY 31, 2023 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	77,004,968	903,523,443	807,578,017	
PRIZE PAYOUT	68,952,519	799,670,206	715,164,313	
PROMOTION & BONUSES	1,237,478	15,136,589	16,495,703	
GROSS GAMING REVENUE	\$6,814,971	\$88,716,648	\$75,918,001	\$12,798,647
PICK 2	21,978	228,637	160,342	
PICK 3	318,452	3,030,771	2,056,277	
PICK 4	304,148	2,927,875	1,971,375	
PICK 5	161,513	1,496,023	1,080,556	
WILD BALL	206,827	2,068,572	1,536,436	
MATCH 6	581,408	6,294,226	4,850,432	
TREASURE HUNT	184,101	1,945,064	1,595,615	
POWERBALL/POWERPLAY/DOUBLEPLAY	925,913	24,371,551	17,137,102	
MEGAMILLIONS/MEGAPLIER	997,454	13,604,533	13,345,669	
CASH4LIFE	310,880	3,417,218	2,881,890	
TRADITIONAL GAME SALES	4,012,674	59,384,470	46,615,694	
TRADITIONAL PRIZES	1,179,574	16,148,711	12,222,182	
PROMOTION & BONUSES	350,594	3,618,429	1,907,368	
GROSS TRADITIONAL REVENUE	\$2,482,506	\$39,617,330	\$32,486,144	\$7,131,186
AFFILIATE COSTS	17,527	347,556	155,422	
LOST TICKETS	0	156	0	
VENDOR COMMISSIONS	1,246,244	15,779,825	15,007,744	
PRIZE LIABILITY	716,267	14,856,227	11,625,742	
ADVERTISING	778,662	8,560,613	6,876,175	
PERSONNEL	212,242	1,705,020	1,500,259	
OPERATING	360,628	1,048,783	824,507	
AUGMENTATIONS	0	(900)	(585)	
TOTAL COSTS	\$3,331,570	\$42,297,280	\$35,989,264	\$6,308,016
NET GAMING REVENUE	\$5,965,907	\$86,036,698	\$72,414,881	\$13,621,817