

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	AUGUST 31, 2024 CURRENT MONTH	AUGUST 31, 2024 CURRENT FISCAL YEAR TO DATE	% Of Sales	AUGUST 31, 2023 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	230,507,298	493,141,019	68.27%	524,169,239	60.40%	
FAST PLAY	13,514,044	27,238,034	3.77%	26,064,337	3.00%	
DRAW	102,149,720	194,131,663	26.87%	309,246,092	35.63%	
MONITOR GAMES	4,024,224	7,833,756	1.08%	8,391,858	0.97%	
SMART CHIP PLAY	6,869	24,178	0.00%	0	0.00%	
PICK 2	473,702	962,347	0.13%	987,073	0.11%	
PICK 3	20,099,716	40,689,882	5.63%	41,614,476	4.80%	
PICK 4	17,859,808	36,088,356	5.00%	35,310,114	4.07%	
PICK 5	4,549,341	9,181,833	1.27%	8,946,070	1.03%	
WILD BALL	3,959,702	7,985,457	1.11%	7,491,648	0.86%	
CASH 5	7,593,280	14,847,108	2.06%	18,905,126	2.18%	
MATCH 6	12,435,624	21,938,018	3.04%	17,463,998	2.01%	
TREASURE HUNT	2,323,069	4,907,613	0.68%	4,763,138	0.55%	
POWERBALL/POWERPLAY/DOUBLEPLAY	11,936,865	23,827,588	3.30%	81,512,794	9.39%	
MEGAMILLIONS/MEGAPLIER	19,058,549	29,961,947	4.15%	88,171,445	10.16%	
CASH4LIFE	1,860,064	3,741,514	0.52%	4,080,210	0.47%	
RAFFLE	0	0	0.00%	0	0.00%	
KENO	2,931,033	5,800,316	0.80%	6,271,130	0.72%	
XPRESS SPORTS	1,093,191	2,033,440	0.28%	2,120,728	0.24%	
TOTAL TRADITIONAL GAME SALES	\$350,202,155	\$722,368,650	100.00%	\$867,871,526	100.00%	(\$145,502,876)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	0	0.00%	2,940	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,644,367	10,719,249	1.48%	12,397,482	1.43%	
INSTANT GAMES	2,180,849	3,958,233	0.55%	3,933,221	0.45%	
RETAILER COMMISSION	17,564,743	36,219,310	5.01%	43,486,684	5.01%	
TOTAL COMMISSION	25,389,959	50,896,792	7.05%	59,817,387	6.89%	
LIABILITY FOR PRIZES	243,593,841	480,490,655	66.52%	564,687,007	65.07%	
TOTAL COST OF SALES	268,983,800	531,387,447	73.56%	624,507,334	71.96%	(\$93,119,887)
NET REVENUE BEFORE OPERATING EXPENSES	81,218,355	190,981,203		243,364,192		
LOTTERY BUREAU EXPENSES						
Advertising	3,737,489	7,474,977		6,944,010		
Personnel	2,337,396	4,067,380		3,839,212		
Operating	1,279,885	1,925,986		1,606,546		
Fixed Assets	0	0		0		
Sub Total	3,617,281	5,993,366		5,445,758		
Augmentations	(345)	(1,490)		(3,795)		
TOTAL ADMINISTRATIVE COSTS	7,354,425	13,466,853	1.86%	12,385,973	1.43%	\$1,080,880
NET OPERATING REVENUE	\$73,863,930	\$177,514,350		\$230,978,219		(\$53,463,869)
% OF TRADITIONAL SALES	21.09%	24.57%		26.61%		
OTHER:						
INTEREST	1,558,352	4,825,840		4,720,258		
MISCELLANEOUS	0	0		2,871		
TOTAL	1,558,352	4,825,840		4,723,129		
NET TRADITIONAL REVENUE	\$75,422,282	\$182,340,190		\$235,701,348		(\$53,361,158)
% OF TRADITIONAL SALES	21.54%	25.24%		27.16%		
RETAIL INCENTIVE PROGRAM	\$400,598	\$827,335		\$472,001		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,798,169,321				
RETAIL INCENTIVE %		0.02%				
NET GAMING REVENUE	\$5,898,439	\$10,266,563		\$16,338,522		
TOTAL NET REVENUE	\$80,920,123	\$191,779,418		\$251,567,869		

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ILOTTERY

INCOME:	AUGUST 31, 2024 CURRENT MONTH	AUGUST 31, 2024 CURRENT FISCAL YEAR TO DATE	AUGUST 31, 2023 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	72,807,850	144,130,617	152,504,360	
PRIZE PAYOUT	64,470,256	127,777,481	134,710,285	
PROMOTION & BONUSES	1,647,039	3,229,575	3,147,061	
GROSS GAMING REVENUE	\$6,690,555	\$13,123,561	\$14,647,014	(\$1,523,453)
PICK 2	20,598	40,901	37,564	
PICK 3	321,993	650,588	487,759	
PICK 4	328,240	658,851	474,629	
PICK 5	168,459	339,400	235,615	
WILD BALL	213,368	429,377	347,598	
MATCH 6	751,504	1,317,794	898,138	
TREASURE HUNT	170,300	365,492	312,527	
POWERBALL/POWERPLAY/DOUBLEPLAY	844,465	1,709,675	5,178,676	
MEGAMILLIONS/MEGAPLIER	1,288,186	2,116,268	5,216,630	
CASH4LIFE	315,902	625,172	671,356	
TRADITIONAL GAME SALES	4,423,015	8,253,518	13,860,492	
TRADITIONAL PRIZES	1,392,985	2,612,914	3,140,449	
PROMOTION & BONUSES	425,135	813,556	635,517	
GROSS TRADITIONAL REVENUE	\$2,604,895	\$4,827,048	\$10,084,526	(\$5,257,478)
AFFILIATE COSTS	13,500	27,000	102,524	
LOST TICKETS	0	0	0	
VENDOR COMMISSIONS	1,313,930	2,527,119	2,837,516	
PRIZE LIABILITY	954,598	3,041,726	3,628,355	
ADVERTISING	845,845	1,691,690	1,555,990	
PERSONNEL	144,781	253,103	237,378	
OPERATING	124,357	143,408	31,450	
AUGMENTATIONS	0	0	(195)	
TOTAL COSTS	\$3,397,011	\$7,684,046	\$8,393,018	(\$708,972)
NET GAMING REVENUE	\$5,898,439	\$10,266,563	\$16,338,522	(\$6,071,959)