

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	DECEMBER 31, 2024 CURRENT MONTH	DECEMBER 31, 2024 CURRENT FISCAL YEAR TO DATE	% Of Sales	DECEMBER 31, 2023 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	296,507,010	1,496,095,539	66.95%	1,557,277,654	62.92%	
FAST PLAY	14,792,619	85,136,282	3.81%	82,872,011	3.35%	
DRAW	141,957,043	630,127,740	28.20%	809,258,378	32.70%	
MONITOR GAMES	4,011,611	23,381,159	1.05%	25,418,198	1.03%	
SMART CHIP PLAY	17,257	54,062	0.00%	0	0.00%	
PICK 2	514,538	2,954,608	0.13%	2,990,466	0.12%	
PICK 3	21,378,147	120,363,624	5.39%	123,254,457	4.98%	
PICK 4	19,507,276	109,817,921	4.91%	107,388,172	4.34%	
PICK 5	4,660,820	27,121,902	1.21%	26,622,597	1.08%	
WILD BALL	4,305,366	24,124,865	1.08%	22,620,662	0.91%	
CASH 5	13,195,904	53,001,060	2.37%	58,020,350	2.34%	
MATCH 6	9,485,052	61,854,944	2.77%	61,943,576	2.50%	
TREASURE HUNT	3,047,240	14,934,483	0.67%	14,270,769	0.58%	
POWERBALL/POWERPLAY/DOUBLEPLAY	14,325,791	83,162,394	3.72%	244,610,497	9.88%	
MEGAMILLIONS/MEGAPLIER	43,078,229	112,295,479	5.02%	125,952,282	5.09%	
CASH4LIFE	1,886,220	11,139,400	0.50%	11,652,890	0.47%	
RAFFLE	6,572,460	9,357,060	0.42%	9,931,660	0.40%	
KENO	3,001,871	17,358,271	0.78%	18,966,316	0.77%	
XPRESS SPORTS	1,009,740	6,022,888	0.27%	6,451,882	0.26%	
TOTAL TRADITIONAL GAME SALES	\$457,285,540	\$2,234,794,782	100.00%	\$2,474,826,241	100.00%	(\$240,031,459)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	77,781	77,781	0.00%	23,873	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	6,233,239	32,262,777	1.44%	38,257,455	1.55%	
INSTANT GAMES	4,586,700	19,388,880	0.87%	13,205,098	0.53%	
RETAILER COMMISSION	23,002,503	112,174,389	5.02%	123,484,962	4.99%	
TOTAL COMMISSION	33,822,442	163,826,046	7.33%	174,947,515	7.07%	
LIABILITY FOR PRIZES	279,063,547	1,462,761,644	65.45%	1,602,108,566	64.74%	
TOTAL COST OF SALES	312,963,770	1,626,665,471	72.79%	1,777,079,954	71.81%	(\$150,414,483)
NET REVENUE BEFORE OPERATING EXPENSES	144,321,770	608,129,311		697,746,287		
LOTTERY BUREAU EXPENSES						
Advertising	3,737,488	22,424,931		20,832,030		
Personnel	2,337,723	14,474,865		14,315,275		
Operating	(2,079,952)	3,454,765		9,215,446		
Fixed Assets	0	0		6,596		
Sub Total	257,771	17,929,630		23,537,317		
Augmentations	(2,655)	(8,520)		(10,625)		
TOTAL ADMINISTRATIVE COSTS	3,992,604	40,346,041	1.81%	44,358,722	1.79%	(\$4,012,681)
NET OPERATING REVENUE	\$140,329,166	\$567,783,270		\$653,387,565		(\$85,604,295)
% OF TRADITIONAL SALES	30.69%	25.41%		26.40%		
OTHER:						
INTEREST	2,414,916	13,782,684		17,675,102		
MISCELLANEOUS	2,772	2,772		8,055		
TOTAL	2,417,688	13,785,456		17,683,157		
NET TRADITIONAL REVENUE	\$142,746,854	\$581,568,726		\$671,070,722		(\$89,501,996)
% OF TRADITIONAL SALES	31.22%	26.02%		27.12%		
RETAIL INCENTIVE PROGRAM	\$8,058,068	\$12,612,777		\$20,146,407		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,798,169,321				
RETAIL INCENTIVE %		0.26%				
NET GAMING REVENUE	\$7,763,249	\$34,791,627		\$47,121,914		
TOTAL NET REVENUE	\$142,452,035	\$603,747,576		\$698,046,229		

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ILOTTERY

INCOME:	DECEMBER 31, 2024 CURRENT MONTH	DECEMBER 31, 2024 CURRENT FISCAL YEAR TO DATE	DECEMBER 31, 2023 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	73,987,873	428,694,452	485,156,026	
PRIZE PAYOUT	64,575,808	378,894,379	429,384,067	
PROMOTION & BONUSES	1,218,889	8,575,209	9,285,853	
GROSS GAMING REVENUE	\$8,193,176	\$41,224,864	\$46,486,106	(\$5,261,242)
PICK 2	21,075	120,391	115,057	
PICK 3	370,589	1,992,468	1,482,375	
PICK 4	370,061	2,009,207	1,471,728	
PICK 5	180,382	1,008,534	734,723	
WILD BALL	233,527	1,287,129	1,055,919	
MATCH 6	570,362	3,673,134	3,162,734	
TREASURE HUNT	233,409	1,130,182	965,174	
POWERBALL/POWERPLAY/DOUBLEPLAY	1,052,953	6,004,858	15,614,806	
MEGAMILLIONS/MEGAPLIER	2,604,968	7,331,097	7,744,722	
CASH4LIFE	314,948	1,822,226	1,856,672	
TRADITIONAL GAME SALES	5,952,274	26,379,226	34,203,910	
TRADITIONAL PRIZES	1,538,774	7,845,415	8,728,669	
PROMOTION & BONUSES	410,403	2,425,604	1,867,326	
GROSS TRADITIONAL REVENUE	\$4,003,097	\$16,108,207	\$23,607,915	(\$7,499,708)
AFFILIATE COSTS	13,500	81,000	222,185	
LOST TICKETS	2	2	0	
VENDOR COMMISSIONS	1,444,160	7,705,909	8,471,532	
PRIZE LIABILITY	1,952,287	8,361,151	8,539,851	
ADVERTISING	845,845	5,075,069	4,667,970	
PERSONNEL	152,971	960,072	896,685	
OPERATING	24,259	358,511	174,244	
AUGMENTATIONS	0	(270)	(360)	
TOTAL COSTS	\$4,433,024	\$22,541,444	\$22,972,107	(\$430,663)
NET GAMING REVENUE	\$7,763,249	\$34,791,627	\$47,121,914	(\$12,330,287)