

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	FEBRUARY 28, 2025 CURRENT MONTH	FEBRUARY 28, 2025 CURRENT FISCAL YEAR TO DATE	% Of Sales	FEBRUARY 29, 2024 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	216,764,103	1,937,019,391	67.22%	2,070,122,130	64.23%	
FAST PLAY	13,127,932	111,371,370	3.86%	111,261,765	3.45%	
DRAW	81,775,945	802,205,816	27.84%	1,008,257,715	31.28%	
MONITOR GAMES	3,706,840	30,916,170	1.07%	33,570,351	1.04%	
SMART CHIP PLAY	2,247	66,320	0.00%	0	0.00%	
PICK 2	454,478	3,907,460	0.14%	3,999,737	0.12%	
PICK 3	18,903,598	158,878,144	5.51%	163,458,337	5.07%	
PICK 4	16,343,423	143,532,817	4.98%	142,516,309	4.42%	
PICK 5	4,074,938	35,514,965	1.23%	35,612,144	1.10%	
WILD BALL	3,781,519	31,852,068	1.11%	30,230,157	0.94%	
CASH 5	5,977,662	65,329,662	2.27%	70,997,756	2.20%	
MATCH 6	9,022,520	83,337,844	2.89%	88,287,422	2.74%	
TREASURE HUNT	2,152,330	19,574,056	0.68%	20,041,319	0.62%	
POWERBALL/POWERPLAY/DOUBLEPLAY	12,665,085	110,139,767	3.82%	277,013,458	8.59%	
MEGAMILLIONS/MEGAPLIER	6,656,992	125,404,439	4.35%	150,804,660	4.68%	
CASH4LIFE	1,743,400	14,734,594	0.51%	15,296,416	0.47%	
RAFFLE	0	10,000,000	0.35%	10,000,000	0.31%	
KENO	2,786,847	23,000,926	0.80%	25,192,406	0.78%	
XPRESS SPORTS	919,993	7,915,244	0.27%	8,377,945	0.26%	
TOTAL TRADITIONAL GAME SALES	\$315,377,067	\$2,881,579,067	100.00%	\$3,223,211,961	100.00%	(\$341,632,894)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	77,781	0.00%	24,392	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	4,783,612	41,958,815	1.46%	50,072,253	1.55%	
INSTANT GAMES	1,828,618	24,018,797	0.83%	25,650,221	0.80%	
RETAILER COMMISSION	15,882,472	144,737,065	5.02%	161,062,679	5.00%	
TOTAL COMMISSION	22,494,702	210,714,677	7.31%	236,785,153	7.35%	
LIABILITY FOR PRIZES	214,519,938	1,925,923,750	66.84%	2,141,658,659	66.44%	
TOTAL COST OF SALES	237,014,640	2,136,716,208	74.15%	2,378,468,204	73.79%	(\$241,751,996)
NET REVENUE BEFORE OPERATING EXPENSES	78,362,427	744,862,859		844,743,757		
LOTTERY BUREAU EXPENSES						
Advertising	3,737,488	29,899,907		27,775,373		
Personnel	2,372,311	19,291,446		18,897,055		
Operating	6,048,387	13,164,636		15,610,080		
Fixed Assets	0	19,008		31,704		
Sub Total	8,420,698	32,475,090		34,538,839		
Augmentations	(1,800)	(14,750)		(12,730)		
TOTAL ADMINISTRATIVE COSTS	12,156,386	62,360,247	2.16%	62,301,482	1.93%	\$58,765
NET OPERATING REVENUE	\$66,206,041	\$682,502,612		\$782,442,275		(\$99,939,663)
% OF TRADITIONAL SALES	20.99%	23.69%		24.28%		
OTHER:						
INTEREST	2,474,334	18,622,679		25,453,247		
MISCELLANEOUS	(1,276)	1,699		10,171		
TOTAL	2,473,058	18,624,378		25,463,418		
NET TRADITIONAL REVENUE	\$68,679,099	\$701,126,990		\$807,905,693		(\$106,778,703)
% OF TRADITIONAL SALES	21.78%	24.33%		25.07%		
RETAIL INCENTIVE PROGRAM	\$22,000	\$13,823,941		\$20,860,034		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,798,169,321				
RETAIL INCENTIVE %		0.29%				
NET GAMING REVENUE	\$5,321,046	\$45,855,124		\$61,624,863		
TOTAL NET REVENUE	\$73,978,145	\$733,158,173		\$848,670,522		

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INCOME:	FEBRUARY 28, 2025 CURRENT MONTH	FEBRUARY 28, 2025 CURRENT FISCAL YEAR TO DATE	FEBRUARY 29, 2024 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	64,732,180	566,613,803	648,760,826	
PRIZE PAYOUT	56,999,982	502,547,821	575,396,096	
PROMOTION & BONUSES	1,175,429	11,277,554	11,559,608	
GROSS GAMING REVENUE	\$6,556,769	\$52,788,428	\$61,805,122	(\$9,016,694)
PICK 2	20,844	161,978	158,656	
PICK 3	362,779	2,753,704	2,078,688	
PICK 4	335,659	2,714,295	2,034,350	
PICK 5	175,008	1,374,058	1,031,271	
WILD BALL	232,580	1,766,816	1,453,648	
MATCH 6	527,644	5,052,550	4,650,510	
TREASURE HUNT	166,099	1,496,549	1,392,805	
POWERBALL/POWERPLAY/DOUBLEPLAY	996,386	8,154,612	17,990,301	
MEGAMILLIONS/MEGAPLIER	479,291	8,294,802	9,582,255	
CASH4LIFE	269,018	2,412,592	2,452,644	
TRADITIONAL GAME SALES	3,565,308	34,181,956	42,825,128	
TRADITIONAL PRIZES	1,171,991	10,416,746	11,605,822	
PROMOTION & BONUSES	361,275	3,289,062	2,505,414	
GROSS TRADITIONAL REVENUE	\$2,032,042	\$20,476,148	\$28,713,892	(\$8,237,744)
AFFILIATE COSTS	14,291	109,582	274,733	
LOST TICKETS	0	2	0	
VENDOR COMMISSIONS	1,159,383	9,855,279	11,216,787	
PRIZE LIABILITY	280,129	8,205,757	9,437,316	
ADVERTISING	845,845	6,766,759	6,224,627	
PERSONNEL	155,377	1,276,876	1,199,783	
OPERATING	812,890	1,195,617	541,415	
AUGMENTATIONS	(150)	(420)	(510)	
TOTAL COSTS	\$3,267,765	\$27,409,452	\$28,894,151	(\$1,484,699)
NET GAMING REVENUE	\$5,321,046	\$45,855,124	\$61,624,863	(\$15,769,739)