

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	JANUARY 31, 2025 CURRENT MONTH	JANUARY 31, 2025 CURRENT FISCAL YEAR TO DATE	% Of Sales	JANUARY 31, 2024 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	224,159,749	1,720,255,288	67.04%	1,819,327,925	63.69%	
FAST PLAY	13,107,156	98,243,438	3.83%	96,942,864	3.39%	
DRAW	90,302,131	720,429,871	28.07%	910,745,135	31.88%	
MONITOR GAMES	3,828,171	27,209,330	1.06%	29,522,828	1.03%	
SMART CHIP PLAY	10,011	64,073	0.00%	0	0.00%	
PICK 2	498,374	3,452,982	0.13%	3,490,966	0.12%	
PICK 3	19,610,922	139,974,546	5.45%	143,287,786	5.02%	
PICK 4	17,371,473	127,189,394	4.96%	124,950,647	4.37%	
PICK 5	4,318,125	31,440,027	1.23%	31,096,444	1.09%	
WILD BALL	3,945,684	28,070,549	1.09%	26,383,150	0.92%	
CASH 5	6,350,940	59,352,000	2.31%	64,798,826	2.27%	
MATCH 6	12,460,380	74,315,324	2.90%	79,685,776	2.79%	
TREASURE HUNT	2,487,243	17,421,726	0.68%	17,277,486	0.60%	
POWERBALL/POWERPLAY/DOUBLEPLAY	14,312,288	97,474,682	3.80%	260,146,773	9.11%	
MEGAMILLIONS/MEGAPLIER	6,451,968	118,747,447	4.63%	136,129,657	4.77%	
CASH4LIFE	1,851,794	12,991,194	0.51%	13,497,624	0.47%	
RAFFLE	642,940	10,000,000	0.39%	10,000,000	0.35%	
KENO	2,855,808	20,214,079	0.79%	22,105,473	0.77%	
XPRESS SPORTS	972,363	6,995,251	0.27%	7,417,355	0.26%	
TOTAL TRADITIONAL GAME SALES	\$331,407,218	\$2,566,202,000	100.00%	\$2,856,538,752	100.00%	(\$290,336,752)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	77,781	0.00%	24,812	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	4,912,426	37,175,203	1.45%	44,220,921	1.55%	
INSTANT GAMES	2,801,299	22,190,179	0.86%	23,751,593	0.83%	
RETAILER COMMISSION	16,680,204	128,854,593	5.02%	142,689,572	5.00%	
TOTAL COMMISSION	24,393,929	188,219,975	7.33%	210,662,086	7.37%	
LIABILITY FOR PRIZES	248,642,168	1,711,403,812	66.69%	1,887,750,042	66.09%	
TOTAL COST OF SALES	273,036,097	1,899,701,568	74.03%	2,098,436,940	73.46%	(\$198,735,372)
NET REVENUE BEFORE OPERATING EXPENSES	58,371,121	666,500,432		758,101,812		
LOTTERY BUREAU EXPENSES						
Advertising	3,737,488	26,162,419		24,304,035		
Personnel	2,444,270	16,919,135		16,626,763		
Operating	3,661,484	7,116,249		11,004,328		
Fixed Assets	19,008	19,008		6,596		
Sub Total	6,124,762	24,054,392		27,637,687		
Augmentations	(4,430)	(12,950)		(11,540)		
TOTAL ADMINISTRATIVE COSTS	9,857,820	50,203,861	1.96%	51,930,182	1.82%	(\$1,726,321)
NET OPERATING REVENUE	\$48,513,301	\$616,296,571		\$706,171,630		(\$89,875,059)
% OF TRADITIONAL SALES	14.64%	24.02%		24.72%		
OTHER:						
INTEREST	2,365,661	16,148,345		21,556,855		
MISCELLANEOUS	203	2,975		9,356		
TOTAL	2,365,864	16,151,320		21,566,211		
NET TRADITIONAL REVENUE	\$50,879,165	\$632,447,891		\$727,737,841		(\$95,289,950)
% OF TRADITIONAL SALES	15.35%	24.65%		25.48%		
RETAIL INCENTIVE PROGRAM	\$1,189,164	\$13,801,941		\$20,850,534		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,798,169,321				
RETAIL INCENTIVE %		0.29%				
NET GAMING REVENUE	\$5,742,451	\$40,534,078		\$54,927,032		
TOTAL NET REVENUE	\$55,432,452	\$659,180,028		\$761,814,339		

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES
ILOTTERY

INCOME:	JANUARY 31, 2025 CURRENT MONTH	JANUARY 31, 2025 CURRENT FISCAL YEAR TO DATE	JANUARY 31, 2024 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	73,187,171	501,881,623	572,422,503	
PRIZE PAYOUT	66,653,460	445,547,839	506,441,932	
PROMOTION & BONUSES	1,526,916	10,102,125	10,554,675	
GROSS GAMING REVENUE	\$5,006,795	\$46,231,659	\$55,425,896	(\$9,194,237)
PICK 2	20,743	141,134	137,784	
PICK 3	398,457	2,390,925	1,797,973	
PICK 4	369,429	2,378,636	1,764,996	
PICK 5	190,516	1,199,050	887,431	
WILD BALL	247,107	1,534,236	1,263,949	
MATCH 6	851,772	4,524,906	4,201,638	
TREASURE HUNT	200,268	1,330,450	1,192,248	
POWERBALL/POWERPLAY/DOUBLEPLAY	1,153,368	7,158,226	16,828,313	
MEGAMILLIONS/MEGAPLIER	484,414	7,815,511	8,546,602	
CASH4LIFE	321,348	2,143,574	2,175,022	
TRADITIONAL GAME SALES	4,237,422	30,616,648	38,795,956	
TRADITIONAL PRIZES	1,399,340	9,244,755	10,230,388	
PROMOTION & BONUSES	502,183	2,927,787	2,203,353	
GROSS TRADITIONAL REVENUE	\$2,335,899	\$18,444,106	\$26,362,215	(\$7,918,109)
AFFILIATE COSTS	14,291	95,291	250,251	
LOST TICKETS	0	2	0	
VENDOR COMMISSIONS	989,987	8,695,896	10,028,053	
PRIZE LIABILITY	(435,523)	7,925,628	9,815,717	
ADVERTISING	845,845	5,920,914	5,445,965	
PERSONNEL	161,427	1,121,499	1,051,751	
OPERATING	24,216	382,727	269,852	
AUGMENTATIONS	0	(270)	(510)	
TOTAL COSTS	\$1,600,243	\$24,141,687	\$26,861,079	(\$2,719,392)
NET GAMING REVENUE	\$5,742,451	\$40,534,078	\$54,927,032	(\$14,392,954)