

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	MARCH 31, 2025 CURRENT MONTH	MARCH 31, 2025 CURRENT FISCAL YEAR TO DATE	% Of Sales	MARCH 31, 2024 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	248,249,364	2,185,268,755	67.19%	2,330,388,954	63.73%	
FAST PLAY	14,227,611	125,598,981	3.86%	128,681,225	3.52%	
DRAW	103,764,906	905,970,722	27.86%	1,159,870,324	31.72%	
MONITOR GAMES	4,326,338	35,242,508	1.08%	37,863,940	1.04%	
SMART CHIP PLAY	4,905	71,225	0.00%	119,653	0.00%	
PICK 2	518,868	4,426,328	0.14%	4,534,803	0.12%	
PICK 3	21,425,647	180,303,791	5.54%	185,294,295	5.07%	
PICK 4	18,632,431	162,165,248	4.99%	161,528,611	4.42%	
PICK 5	4,694,254	40,209,219	1.24%	40,422,621	1.11%	
WILD BALL	4,398,991	36,251,059	1.11%	34,360,445	0.94%	
CASH 5	8,848,980	74,178,642	2.28%	79,281,658	2.17%	
MATCH 6	12,284,650	95,622,494	2.94%	96,726,682	2.65%	
TREASURE HUNT	2,506,643	22,080,699	0.68%	22,760,220	0.62%	
POWERBALL/POWERPLAY/DOUBLEPLAY	19,820,771	129,960,538	4.00%	321,642,478	8.80%	
MEGAMILLIONS/MEGAPLIER	8,677,725	134,082,164	4.12%	186,006,955	5.09%	
CASH4LIFE	1,955,946	16,690,540	0.51%	17,311,556	0.47%	
RAFFLE	0	10,000,000	0.31%	10,000,000	0.27%	
KENO	3,277,501	26,278,427	0.81%	28,456,937	0.78%	
XPRESS SPORTS	1,048,837	8,964,081	0.28%	9,407,003	0.26%	
TOTAL TRADITIONAL GAME SALES	\$370,573,124	\$3,252,152,191	100.00%	\$3,656,924,096	100.00%	(\$404,771,905)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	1,392	79,173	0.00%	25,580	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,387,364	47,346,179	1.46%	57,228,652	1.56%	
INSTANT GAMES	4,454,133	28,472,930	0.88%	31,096,593	0.85%	
RETAILER COMMISSION	18,353,035	163,090,100	5.01%	185,208,987	5.06%	
TOTAL COMMISSION	28,194,532	238,909,209	7.35%	273,534,232	7.48%	
LIABILITY FOR PRIZES	255,273,078	2,181,196,828	67.07%	2,419,604,150	66.17%	
TOTAL COST OF SALES	283,469,002	2,420,185,210	74.42%	2,693,163,962	73.65%	(\$272,978,752)
NET REVENUE BEFORE OPERATING EXPENSES	87,104,122	831,966,981		963,760,134		
LOTTERY BUREAU EXPENSES						
Advertising	3,737,489	33,637,396		31,246,711		
Personnel	2,371,198	21,662,644		21,203,363		
Operating	994,736	14,159,372		16,587,152		
Fixed Assets	0	19,008		31,704		
Sub Total	3,365,934	35,841,024		37,822,219		
Augmentations	(1,935)	(16,685)		(13,105)		
TOTAL ADMINISTRATIVE COSTS	7,101,488	69,461,735	2.14%	69,055,825	1.89%	\$405,910
NET OPERATING REVENUE	\$80,002,634	\$762,505,246		\$894,704,309		(\$132,199,063)
% OF TRADITIONAL SALES	21.59%	23.45%		24.47%		
OTHER:						
INTEREST	1,619,220	20,241,899		29,154,671		
MISCELLANEOUS	2,030	3,729		13,034		
TOTAL	1,621,250	20,245,628		29,167,705		
NET TRADITIONAL REVENUE	\$81,623,884	\$782,750,874		\$923,872,014		(\$141,121,140)
% OF TRADITIONAL SALES	22.03%	24.07%		25.26%		
RETAIL INCENTIVE PROGRAM	\$3,023,593	\$16,847,534		\$24,923,511		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,798,169,321				
RETAIL INCENTIVE %		0.35%				
NET GAMING REVENUE	\$6,647,471	\$52,502,595		\$72,519,485		
TOTAL NET REVENUE	\$85,247,762	\$818,405,935		\$971,467,988		

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INCOME:	MARCH 31, 2025 CURRENT MONTH	MARCH 31, 2025 CURRENT FISCAL YEAR TO DATE	MARCH 31, 2024 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	70,198,994	636,812,797	742,536,006	
PRIZE PAYOUT	61,731,502	564,279,323	657,285,367	
PROMOTION & BONUSES	1,225,996	12,503,550	12,786,388	
GROSS GAMING REVENUE	\$7,241,496	\$60,029,924	\$72,464,251	(\$12,434,327)
PICK 2	22,621	184,599	182,069	
PICK 3	399,960	3,153,664	2,398,978	
PICK 4	366,725	3,081,020	2,329,215	
PICK 5	196,587	1,570,645	1,184,399	
WILD BALL	253,873	2,020,689	1,661,383	
MATCH 6	713,570	5,766,120	5,118,152	
TREASURE HUNT	193,728	1,690,277	1,585,801	
POWERBALL/POWERPLAY/DOUBLEPLAY	1,444,190	9,598,802	20,977,391	
MEGAMILLIONS/MEGAPLIER	569,698	8,864,500	11,847,274	
CASH4LIFE	290,504	2,703,096	2,784,118	
TRADITIONAL GAME SALES	4,451,456	38,633,412	50,068,780	
TRADITIONAL PRIZES	1,519,332	11,936,078	13,365,117	
PROMOTION & BONUSES	403,103	3,692,165	2,904,199	
GROSS TRADITIONAL REVENUE	\$2,529,021	\$23,005,169	\$33,799,464	(\$10,794,295)
AFFILIATE COSTS	7,892	117,474	305,806	
LOST TICKETS	0	2	156	
VENDOR COMMISSIONS	1,254,372	11,109,651	12,936,402	
PRIZE LIABILITY	844,077	9,049,834	11,598,367	
ADVERTISING	845,845	7,612,604	7,003,289	
PERSONNEL	155,313	1,432,189	1,348,145	
OPERATING	15,607	1,211,224	552,905	
AUGMENTATIONS	(60)	(480)	(840)	
TOTAL COSTS	\$3,123,046	\$30,532,498	\$33,744,230	(\$3,211,732)
NET GAMING REVENUE	\$6,647,471	\$52,502,595	\$72,519,485	(\$20,016,890)