

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	NOVEMBER 30, 2024 CURRENT MONTH	NOVEMBER 30, 2024 CURRENT FISCAL YEAR TO DATE	% Of Sales	NOVEMBER 30, 2023 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	227,659,895	1,199,588,529	67.49%	1,270,286,057	62.41%	
FAST PLAY	13,833,178	70,343,663	3.96%	66,348,222	3.26%	
DRAW	99,979,906	488,170,697	27.46%	677,871,432	33.30%	
MONITOR GAMES	3,810,433	19,369,548	1.09%	21,018,001	1.03%	
SMART CHIP PLAY	5,057	36,805	0.00%	0	0.00%	
PICK 2	492,608	2,440,070	0.14%	2,472,180	0.12%	
PICK 3	19,324,389	98,985,477	5.57%	101,901,879	5.01%	
PICK 4	18,338,020	90,310,645	5.08%	88,544,122	4.35%	
PICK 5	4,404,232	22,461,082	1.26%	22,053,803	1.08%	
WILD BALL	3,997,343	19,819,499	1.12%	18,677,671	0.92%	
CASH 5	7,775,418	39,805,156	2.24%	48,446,576	2.38%	
MATCH 6	12,306,514	52,369,892	2.95%	47,496,980	2.33%	
TREASURE HUNT	2,343,683	11,887,243	0.67%	11,720,530	0.58%	
POWERBALL/POWERPLAY/DOUBLEPLAY	11,986,364	68,836,603	3.87%	205,939,121	10.12%	
MEGAMILLIONS/MEGAPLIER	14,450,045	69,217,250	3.89%	117,475,998	5.77%	
CASH4LIFE	1,776,690	9,253,180	0.52%	9,784,332	0.48%	
RAFFLE	2,784,600	2,784,600	0.16%	3,358,240	0.16%	
KENO	2,860,332	14,356,400	0.81%	15,641,378	0.77%	
XPRESS SPORTS	950,101	5,013,148	0.28%	5,376,623	0.26%	
TOTAL TRADITIONAL GAME SALES	\$345,288,469	\$1,777,509,242	100.00%	\$2,035,523,712	100.00%	(\$258,014,470)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	0	0.00%	22,783	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,019,630	26,029,538	1.46%	30,528,084	1.50%	
INSTANT GAMES	1,829,697	14,802,180	0.83%	7,970,281	0.39%	
RETAILER COMMISSION	17,286,688	89,171,886	5.02%	101,552,868	4.99%	
TOTAL COMMISSION	24,136,015	130,003,604	7.31%	140,051,233	6.88%	
LIABILITY FOR PRIZES	232,893,027	1,183,698,097	66.59%	1,323,974,014	65.04%	
TOTAL COST OF SALES	257,029,042	1,313,701,701	73.91%	1,464,048,030	71.92%	(\$150,346,329)
NET REVENUE BEFORE OPERATING EXPENSES	88,259,427	463,807,541		571,475,682		
LOTTERY BUREAU EXPENSES						
Advertising	3,737,490	18,687,443		17,360,025		
Personnel	3,503,093	12,137,142		10,902,135		
Operating	1,088,965	5,534,717		5,388,292		
Fixed Assets	0	0		0		
Sub Total	4,592,058	17,671,859		16,290,427		
Augmentations	(2,855)	(5,865)		(8,810)		
TOTAL ADMINISTRATIVE COSTS	8,326,693	36,353,437	2.05%	33,641,642	1.65%	\$2,711,795
NET OPERATING REVENUE	\$79,932,734	\$427,454,104		\$537,834,040		(\$110,379,936)
% OF TRADITIONAL SALES	23.15%	24.05%		26.42%		
OTHER:						
INTEREST	2,234,819	11,367,768		14,032,729		
MISCELLANEOUS	0	0		6,832		
TOTAL	2,234,819	11,367,768		14,039,561		
NET TRADITIONAL REVENUE	\$82,167,553	\$438,821,872		\$551,873,601		(\$113,051,729)
% OF TRADITIONAL SALES	23.80%	24.69%		27.11%		
RETAIL INCENTIVE PROGRAM	\$8,500	\$4,554,709		\$12,664,003		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,798,169,321				
RETAIL INCENTIVE %		0.09%				
NET GAMING REVENUE	\$4,695,287	\$27,028,378		\$38,803,300		
TOTAL NET REVENUE	\$86,854,340	\$461,295,541		\$578,012,898		

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ILOTTERY

INCOME:	NOVEMBER 30, 2024 CURRENT MONTH	NOVEMBER 30, 2024 CURRENT FISCAL YEAR TO DATE	NOVEMBER 30, 2023 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	68,276,027	354,706,579	396,090,603	
PRIZE PAYOUT	60,946,433	314,318,571	350,930,086	
PROMOTION & BONUSES	1,269,511	7,356,320	7,864,568	
GROSS GAMING REVENUE	\$6,060,083	\$33,031,688	\$37,295,949	(\$4,264,261)
PICK 2	18,536	99,316	95,494	
PICK 3	322,350	1,621,879	1,211,648	
PICK 4	332,773	1,639,146	1,197,468	
PICK 5	163,776	828,152	599,891	
WILD BALL	208,876	1,053,602	873,471	
MATCH 6	713,110	3,102,772	2,394,136	
TREASURE HUNT	177,160	896,773	789,034	
POWERBALL/POWERPLAY/DOUBLEPLAY	857,951	4,951,905	13,013,094	
MEGAMILLIONS/MEGAPLIER	968,644	4,726,129	7,170,811	
CASH4LIFE	275,188	1,507,278	1,554,404	
TRADITIONAL GAME SALES	4,038,364	20,426,952	28,899,451	
TRADITIONAL PRIZES	1,357,681	6,306,641	7,063,338	
PROMOTION & BONUSES	399,303	2,015,201	1,519,846	
GROSS TRADITIONAL REVENUE	\$2,281,380	\$12,105,110	\$20,316,267	(\$8,211,157)
AFFILIATE COSTS	13,500	67,500	193,675	
LOST TICKETS	0	0	0	
VENDOR COMMISSIONS	1,266,396	6,261,749	6,995,430	
PRIZE LIABILITY	1,281,219	6,408,864	6,888,281	
ADVERTISING	845,844	4,229,224	3,889,975	
PERSONNEL	228,472	807,101	677,963	
OPERATING	10,745	334,252	163,952	
AUGMENTATIONS	0	(270)	(360)	
TOTAL COSTS	\$3,646,176	\$18,108,420	\$18,808,916	(\$700,496)
NET GAMING REVENUE	\$4,695,287	\$27,028,378	\$38,803,300	(\$11,774,922)