

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	OCTOBER 31, 2024 CURRENT MONTH	OCTOBER 31, 2024 CURRENT FISCAL YEAR TO DATE	% Of Sales	OCTOBER 31, 2023 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	251,848,698	971,928,634	67.86%	1,028,909,478	61.44%	
FAST PLAY	14,914,625	56,510,485	3.95%	53,302,075	3.18%	
DRAW	95,385,661	388,190,791	27.10%	575,616,955	34.37%	
MONITOR GAMES	3,886,087	15,559,115	1.09%	16,811,178	1.00%	
SMART CHIP PLAY	4,728	31,748	0.00%	0	0.00%	
PICK 2	518,212	1,947,462	0.14%	1,994,701	0.12%	
PICK 3	19,793,096	79,661,088	5.56%	82,104,396	4.90%	
PICK 4	18,490,603	71,972,625	5.03%	70,940,009	4.24%	
PICK 5	4,503,973	18,056,850	1.26%	17,790,877	1.06%	
WILD BALL	3,966,239	15,822,156	1.10%	15,009,911	0.90%	
CASH 5	8,068,540	32,029,738	2.24%	34,585,818	2.07%	
MATCH 6	8,993,028	40,063,378	2.80%	37,956,462	2.27%	
TREASURE HUNT	2,527,656	9,543,560	0.67%	9,426,736	0.56%	
POWERBALL/POWERPLAY/DOUBLEPLAY	17,968,577	56,850,239	3.97%	189,550,231	11.32%	
MEGAMILLIONS/MEGAPLIER	8,673,859	54,767,205	3.82%	108,265,330	6.46%	
CASH4LIFE	1,881,878	7,476,490	0.52%	7,992,484	0.48%	
RAFFLE	0	0	0.00%	0	0.00%	
KENO	2,923,491	11,496,068	0.80%	12,578,046	0.75%	
XPRESS SPORTS	962,596	4,063,047	0.28%	4,233,132	0.25%	
TOTAL TRADITIONAL GAME SALES	\$366,039,799	\$1,432,220,773	100.00%	\$1,674,639,686	100.00%	(\$242,418,913)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	0	0.00%	19,641	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,110,359	21,009,908	1.47%	25,015,358	1.49%	
INSTANT GAMES	6,134,731	12,972,483	0.91%	6,445,745	0.38%	
RETAILER COMMISSION	18,438,571	71,885,198	5.02%	83,457,221	4.98%	
TOTAL COMMISSION	29,683,661	105,867,589	7.39%	114,918,324	6.86%	
LIABILITY FOR PRIZES	237,125,452	950,805,070	66.39%	1,086,588,560	64.88%	
TOTAL COST OF SALES	266,809,113	1,056,672,659	73.78%	1,201,526,525	71.75%	(\$144,853,866)
NET REVENUE BEFORE OPERATING EXPENSES	99,230,686	375,548,114		473,113,161		
LOTTERY BUREAU EXPENSES						
Advertising	3,737,488	14,949,953		13,888,020		
Personnel	2,268,697	8,634,049		8,208,416		
Operating	1,584,580	4,445,752		3,780,611		
Fixed Assets	0	0		0		
Sub Total	3,853,277	13,079,801		11,989,027		
Augmentations	(1,025)	(3,010)		(7,475)		
TOTAL ADMINISTRATIVE COSTS	7,589,740	28,026,744	1.96%	25,869,572	1.54%	\$2,157,172
NET OPERATING REVENUE	\$91,640,946	\$347,521,370		\$447,243,589		(\$99,722,219)
% OF TRADITIONAL SALES	25.04%	24.26%		26.71%		
OTHER:						
INTEREST	2,155,620	9,132,949		10,632,646		
MISCELLANEOUS	0	0		5,702		
TOTAL	2,155,620	9,132,949		10,638,348		
NET TRADITIONAL REVENUE	\$93,796,566	\$356,654,319		\$457,881,937		(\$101,227,618)
% OF TRADITIONAL SALES	25.62%	24.90%		27.34%		
RETAIL INCENTIVE PROGRAM	\$114,400	\$4,546,209		\$12,636,003		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,798,169,321				
RETAIL INCENTIVE %		0.09%				
NET GAMING REVENUE	\$5,979,594	\$22,333,091		\$32,143,610		
TOTAL NET REVENUE	\$99,661,760	\$374,441,201		\$477,389,544		

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES
ILOTTERY

INCOME:	OCTOBER 31, 2024 CURRENT MONTH	OCTOBER 31, 2024 CURRENT FISCAL YEAR TO DATE	OCTOBER 31, 2023 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	70,682,137	286,430,552	314,855,714	
PRIZE PAYOUT	62,712,508	253,372,138	279,230,264	
PROMOTION & BONUSES	1,291,952	6,086,809	6,048,734	
GROSS GAMING REVENUE	\$6,677,677	\$26,971,605	\$29,576,716	(\$2,605,111)
PICK 2	20,664	80,780	77,464	
PICK 3	331,199	1,299,529	965,477	
PICK 4	326,724	1,306,373	947,084	
PICK 5	161,872	664,376	473,461	
WILD BALL	202,626	844,726	696,291	
MATCH 6	514,848	2,389,662	1,914,136	
TREASURE HUNT	189,699	719,613	630,787	
POWERBALL/POWERPLAY/DOUBLEPLAY	1,253,167	4,093,954	11,864,856	
MEGAMILLIONS/MEGAPLIER	611,949	3,757,485	6,542,702	
CASH4LIFE	294,450	1,232,090	1,275,236	
TRADITIONAL GAME SALES	3,907,198	16,388,588	25,387,494	
TRADITIONAL PRIZES	1,182,507	4,948,960	6,109,618	
PROMOTION & BONUSES	390,994	1,615,898	1,225,875	
GROSS TRADITIONAL REVENUE	\$2,333,697	\$9,823,730	\$18,052,001	(\$8,228,271)
AFFILIATE COSTS	13,500	54,000	130,783	
LOST TICKETS	0	0	0	
VENDOR COMMISSIONS	1,177,821	4,995,353	5,454,228	
PRIZE LIABILITY	673,722	5,127,645	6,174,420	
ADVERTISING	845,845	3,383,380	3,111,980	
PERSONNEL	180,940	578,629	507,013	
OPERATING	140,012	323,507	107,043	
AUGMENTATIONS	(60)	(270)	(360)	
TOTAL COSTS	\$3,031,780	\$14,462,244	\$15,485,107	(\$1,022,863)
NET GAMING REVENUE	\$5,979,594	\$22,333,091	\$32,143,610	(\$9,810,519)