

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES

INCOME:	SEPTEMBER 30, 2024 CURRENT MONTH	SEPTEMBER 30, 2024 CURRENT FISCAL YEAR TO DATE	% Of Sales	SEPTEMBER 30, 2023 PRIOR FISCAL YEAR TO DATE	% Of Sales	Inc or (Dec)
GAME SALES:						
SCRATCH-OFFS	226,938,917	720,079,936	67.54%	764,906,556	61.30%	
FAST PLAY	14,357,826	41,595,860	3.90%	38,699,033	3.10%	
DRAW	98,673,467	292,805,130	27.46%	431,740,563	34.60%	
MONITOR GAMES	3,839,272	11,673,028	1.09%	12,455,672	1.00%	
SMART CHIP PLAY	2,842	27,020	0.00%	0	0.00%	
PICK 2	466,903	1,429,250	0.13%	1,479,729	0.12%	
PICK 3	19,178,110	59,867,992	5.62%	61,660,673	4.94%	
PICK 4	17,393,666	53,482,022	5.02%	52,703,991	4.22%	
PICK 5	4,371,044	13,552,877	1.27%	13,336,590	1.07%	
WILD BALL	3,870,460	11,855,917	1.11%	11,166,727	0.89%	
CASH 5	9,114,090	23,961,198	2.25%	25,957,518	2.08%	
MATCH 6	9,132,332	31,070,350	2.91%	28,801,414	2.31%	
TREASURE HUNT	2,108,291	7,015,904	0.66%	6,956,385	0.56%	
POWERBALL/POWERPLAY/DOUBLEPLAY	15,054,074	38,881,662	3.65%	126,044,348	10.10%	
MEGAMILLIONS/MEGAPLIER	16,131,399	46,093,346	4.32%	97,704,450	7.83%	
CASH4LIFE	1,853,098	5,594,612	0.52%	5,928,738	0.48%	
RAFFLE	0	0	0.00%	0	0.00%	
KENO	2,772,261	8,572,577	0.80%	9,292,004	0.74%	
XPRESS SPORTS	1,067,011	3,100,451	0.29%	3,163,668	0.25%	
TOTAL TRADITIONAL GAME SALES	\$343,812,324	\$1,066,180,974	100.00%	\$1,247,801,824	100.00%	(\$181,620,850)
LESS COST OF SALES:						
LOST/STOLEN TICKETS	0	0	0.00%	10,223	0.00%	
VENDOR COMMISSIONS						
ONLINE GAMES	5,180,300	15,899,549	1.49%	19,159,762	1.54%	
INSTANT GAMES	2,879,519	6,837,752	0.64%	4,777,166	0.38%	
RETAILER COMMISSION	17,227,317	53,446,627	5.01%	62,482,740	5.01%	
TOTAL COMMISSION	25,287,136	76,183,928	7.15%	86,419,668	6.93%	
LIABILITY FOR PRIZES	233,188,963	713,679,618	66.94%	816,964,568	65.47%	
TOTAL COST OF SALES	258,476,099	789,863,546	74.08%	903,394,459	72.40%	(\$113,530,913)
NET REVENUE BEFORE OPERATING EXPENSES	85,336,225	276,317,428		344,407,365		
LOTTERY BUREAU EXPENSES						
Advertising	3,737,488	11,212,465		10,416,015		
Personnel	2,297,972	6,365,352		6,027,927		
Operating	935,186	2,861,172		3,009,659		
Fixed Assets	0	0		0		
Sub Total	3,233,158	9,226,524		9,037,586		
Augmentations	(495)	(1,985)		(6,020)		
TOTAL ADMINISTRATIVE COSTS	6,970,151	20,437,004	1.92%	19,447,581	1.56%	\$989,423
NET OPERATING REVENUE	\$78,366,074	\$255,880,424		\$324,959,784		(\$69,079,360)
% OF TRADITIONAL SALES	22.79%	24.00%		26.04%		
OTHER:						
INTEREST	2,151,489	6,977,329		7,684,928		
MISCELLANEOUS	0	0		4,340		
TOTAL	2,151,489	6,977,329		7,689,268		
NET TRADITIONAL REVENUE	\$80,517,563	\$262,857,753		\$332,649,052		(\$69,791,299)
% OF TRADITIONAL SALES	23.42%	24.65%		26.66%		
RETAIL INCENTIVE PROGRAM	\$3,604,474	\$4,431,809		\$12,224,286		
PY TRADITIONAL SALES AT PHYSICAL SALES LOCATIONS		\$4,798,169,321				
RETAIL INCENTIVE %		0.09%				
NET GAMING REVENUE	\$6,086,934	\$16,353,497		\$23,090,770		
TOTAL NET REVENUE	\$83,000,023	\$274,779,441		\$343,515,536		

COMMONWEALTH OF PENNSYLVANIA
DEPARTMENT OF REVENUE
PENNSYLVANIA LOTTERY BUREAU
COMPARATIVE STATEMENT OF INCOME AND EXPENDITURES
ILOTTERY

INCOME:	SEPTEMBER 30, 2024 CURRENT MONTH	SEPTEMBER 30, 2024 CURRENT FISCAL YEAR TO DATE	SEPTEMBER 30, 2023 PRIOR FISCAL YEAR TO DATE	Inc or (Dec)
PLAYS	71,617,798	215,748,415	227,038,627	
PRIZE PAYOUT	62,882,149	190,659,630	201,417,525	
PROMOTION & BONUSES	1,565,282	4,794,857	4,648,152	
GROSS GAMING REVENUE	\$7,170,367	\$20,293,928	\$20,972,950	(\$679,022)
PICK 2	19,215	60,116	54,899	
PICK 3	317,742	968,330	721,135	
PICK 4	320,798	979,649	705,851	
PICK 5	163,104	502,504	350,258	
WILD BALL	212,723	642,100	513,941	
MATCH 6	557,020	1,874,814	1,446,986	
TREASURE HUNT	164,422	529,914	453,769	
POWERBALL/POWERPLAY/DOUBLEPLAY	1,131,112	2,840,787	7,962,908	
MEGAMILLIONS/MEGAPLIER	1,029,268	3,145,536	5,833,083	
CASH4LIFE	312,468	937,640	947,738	
TRADITIONAL GAME SALES	4,227,872	12,481,390	18,990,568	
TRADITIONAL PRIZES	1,153,539	3,766,453	4,430,944	
PROMOTION & BONUSES	411,348	1,224,904	913,260	
GROSS TRADITIONAL REVENUE	\$2,662,985	\$7,490,033	\$13,646,364	(\$6,156,331)
AFFILIATE COSTS	13,500	40,500	116,654	
LOST TICKETS	0	0	0	
VENDOR COMMISSIONS	1,290,413	3,817,532	3,832,478	
PRIZE LIABILITY	1,412,197	4,453,923	4,782,933	
ADVERTISING	845,845	2,537,535	2,333,985	
PERSONNEL	144,586	397,689	370,862	
OPERATING	40,087	183,495	91,902	
AUGMENTATIONS	(210)	(210)	(270)	
TOTAL COSTS	\$3,746,418	\$11,430,464	\$11,528,544	(\$98,080)
NET GAMING REVENUE	\$6,086,934	\$16,353,497	\$23,090,770	(\$6,737,273)